PALLETBIZ
PREMIUM PARTNER IN PACKAGING & HANDLING

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INFOSHEET

INTERNATIONAL SUPPLIER OF PREMIUM
PACKAGING & HANDLING SOLUTIONS

PalletBiz has started out as a modest, family driven company in late 1998.

2023 therefore marked an extraordinary milestone for PalletBiz as we were celebrating our 25th anniversary. In the past two decades we have built up an international network, consisting of outstanding business partners and colleagues throughout EMEA, while developing to become one of the leading cross-border providers within the packaging & handling industry.

Our continued aim is to provide the best handling materials solutions to the industry while keeping the right set of corporate values and beliefs intact. We consider ourselves a Premium Partner where Business, Environment and Values come together – this is the PalletBiz Way.

Jens J. Gents
CEO & Chairman

PALLETBIZ*
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PALLETBIZ IN BRIEF

PalletBiz is a packaging & handling network, comprising a growing number of franchise production units and distribution depots linked by global sourcing and sales operations.

We offer a vast range of pallet, packaging & handling products to the industry. But quality handling materials in itself is not enough for most of our clients. In addition to this, we provide full scope handling material solutions, that focus on the optimization of our customers' Total Cost of Ownership.

Over the past 25 years, we have developed our franchise concept across EMEA, but looking ahead, our aim is to further expand our geographical footprint globally, adding to our proven Go-To-Market model. This way, we can deliver disruptive innovation to the current traditional market through greater transparency, convenience, cost efficiency, and increased sustainability for the industry.

250+ people

Have optimized packaging spend for **100+** companies

By combining & leveraging of the increasing network strength – we strive to offer Premium Pallets & Packaging solutions for cross-border clients as a one-call-for-all.

26 years' experience

Represented in **14** countries

500+ satisfied customers

30 million € revenue

BUSINESS

A consistent 27% compounded growth rate for the network makes PalletBiz a premium partner choice for clients as well as suppliers across EMEA.

ENVIRONMENT

PalletBiz is taking a leading stand in the industry to protect the environment by considering forest biodiversity as part of our business approach & sustainable processes.

VALUES

We believe in a simple set of core values that guide our approach in doing business across countries and cultures: openness, loyalty, pro-activity and win-win.

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Pallets, Packaging Products & Services

- Euro Pallets
- PalletBiz Pallets
- Used Standard Pallets
- Pallet Services
- Pallet Collars
- Pallet Collar Accessories
- Crates & Custom Products

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A EURO PALLET IS OFTEN OVER-DIMENSIONED, BUT FACILITATES A GREAT RESALE OPPORTUNITY – WHEREAS THE PALLETBIZ PALLET IS A GREAT COST ALTERNATIVE FOR RECYCLING WITHIN CLOSED POOLS.

The 1200 x 800 exchangeable EPAL and UIC certified Euro Pallets are considered premium quality, and are categorized as a standard pallet. They are the most known and recognized pallet types in the world.

The PalletBiz Pallet is made as an attempt to offer a highly durable pallet at lower costs – without compromising on quality. Many companies find that they do not need a 1.500 kg. load bearing capacity of the Euro Pallet, but a 1.000 kg. of the PalletBiz Pallet will do the job.

EURO PALLETS

Euro Pallets conform to the UIC 435-2 standards and are treated in accordance with IPPC ISPM-15.
We offer standard 1200 x 800 exchangeable EPAL and UIC certified Euro Pallets in premium quality.

Specifications:

Dimensions:
1200 x 800 x 144 mm
Material:
Soft and hard woods (e.g. pine, spruce, poplar)
Standards:
EPAL, UIC, IPPC ISPM-15, Kiln dried
Services available for product:
All life-cycle services

- ***Optimal dimensions for truck or rail transportation***
- ***Easy and efficient handling due to its reliability and standard***
- ***PalletBiz has more than 15 years of licensed repair and life-cycle service experience***

PALLETBIZ PALLETS

The PalletBiz Pallet is our own pallet construction, designed to be an alternative to Euro Pallets.
The pallet is lighter in weight and has a reduced direct as well as transport and handling cost.

Specifications:

Dimensions:
800 x 600, 1200 x 800 or 1200 x 1000 mm
Material:
Soft and hard woods (e.g. pine, spruce, poplar)
Standards:
IPPC ISPM-15, Kiln dried, ISO 8611
Services available for product:
Technical calculation 2D-3D design

- ***Great cost alternative to other standard pallets: maintaining the same quality & strength***
- ***Unique design, easily identifiable***
- ***Fully recyclable***

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USED STANDARD PALLETS

Used Pallets constitute a less expensive alternative to new pallets.
These pallets can – with the correct handling – be cycled 5–6 times or more.

Specifications:

Dimensions:
Any exchangeable pallet
Material:
Soft and hard woods (e.g. pine, spruce, poplar)
Standards:
GS1 Quality Guideline for exchange
Services available for product:
Collection, buy-back, exchange & repair services

- ***Used exchangeable pallets – competitive prices***
- ***Three main categories: A, B, and C as per the GS1 Quality Guideline***
- ***PalletBiz has an extensive network for collecting & repairing used pallets***

PALLET SERVICES

BOTH STANDARD, AS WELL AS SPECIALIZED PALLETS & PACKAGING CAN BE HANDLED WITH OUR SERVICES – SO WHY NOT CONTACT US TO CHECK THE PALLET SERVICE POSSIBILITIES FOR YOUR COMPANY?

PALLET BUYBACK

We buy used pallets that you no longer need. We can deliver pallets to you and buy them back from your clients – internationally.

We can also help with the opposite challenge, where you would like to buy used pallets for your export or distribution needs instead of new ones and we can still collect them back.

PALLET REPAIR

We possess the EPAL repair license which enables PalletBiz to offer certified repair of EUR-pallets and other types of pallets.

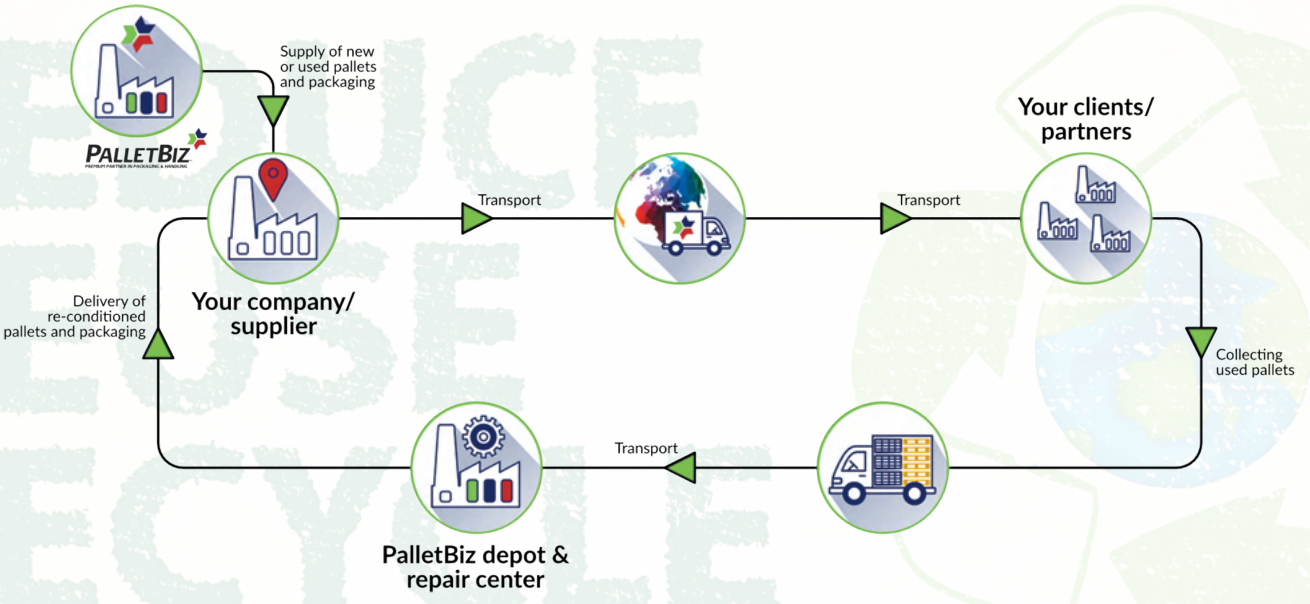
Our repair service can be combined with other of our services, such as:

1. Sorting of pallets at the client's site
2. Exchange or re-purchase of used and damaged pallets
3. Pick up – repair – return to same or different site

PALLET EXCHANGE

We can own, monitor, manage and recover any pallets you use within your operations.

Please refer to the picture below for a standard closed pool process.



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PALLET COLLARS

Pallet collars represent a practical tool for quickly creating a flexible box for the storage of loose goods and parts. The Collars – or Pallet Frames, as they are also called – are easy to mount/dismount from your pallets and can be collapsed and conveniently stored in a smaller area when they are not in use.

We produce pallet collars for standard as well as custom pallets - all planed and heat-treated.

Product packaging and storage are important areas of business and product development, in which companies are expected to be sustainable and environmentally friendly. Pallet collars allow for flexibility, effectiveness and integration within the packaging and handling processes.

Specifications:

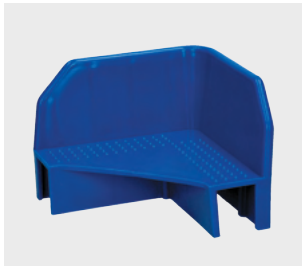
Dimensions:
1200 x 800; 800 x 600; 1200 x 1000 mm & special
Material:
Soft woods and galvanized metal hinges
Standards:
IPPC ISPM-15, Kiln dried
Services available for product:
Custom branding/logo, buy-back as well as a selection of accessories upon request

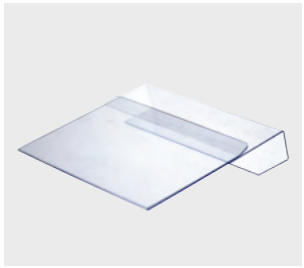
- ***Quick and easy assembly handling***
- ***Space optimization (up to 80% space savings)***
- ***Bundling with collar accessories ensures safe transport and handling.***

PALLET COLLAR ACCESSORIES

To fully utilize the pallet collar functions, we provide an assortment of pallet collar accessories as well. Our collection includes, corners, dividers, distanc-ers, label holders and lids/covers. Each of those serve a different purpose and is designed to add durability and convenience to your pallets. They allow for having the right protection, space optimization and paletization efficiency at a minimal cost.

Making use of pallet collar accessories will not only save your business time, but will also increase workers efficiency, reduce the risks of damage to your goods and contribute to a safer working environment.





PalletBiz is here to demonstrate the versatility of packaging & handling products

- Optimize your storage
- Save money
- Secure your cargo
- Access load easily

Pallet Collars & Accessories will utilize your transport handling and storage.

Let our experts guide you!

CRATES AND CUSTOM PRODUCTS

In addition to standard pallets, PalletBiz provides a great number of standard and custom wooden packaging products such as boxes, crates, cradles, pallet collars and more.

Our custom products are designed according to your specific needs and requirements. Some of our packaging products can be manufactured in all sizes and are heat treated according to ISPM-15 norms. Just like all our custom products, our wooden crates and boxes come in both standard sizes but also in special dimensions according to customer specifications.

Take advantage of our 25 years of experience in the Network - learn more about the custom product possibilities and have an analysis of your packaging requirements based on the products you need to transport.

- ***Flexibility in size and design***
- ***Tilt/Shock impact labels***
- ***Container packing montage & lashing***

Specifications:

Dimensions:
As per customer request
Material:
Soft and hard woods
Standards:
IPPC ISPM-15, Kiln dried, Impact Shock Labels

SUPPLY CHAIN

The concept underlining the PalletBiz Business System is the establishment of an international network of wood, metal & plastic packaging production units and distribution depots for packaging and handling materials. By closely collaborating across borders we strive to achieve an international coverage of sales and sourcing through Franchising and Supply partnering. We are furthermore clustering through a Client driven footprint – providing us with control over the regional supply chain of our Hubs and Depots.

WE ARE ALWAYS ON THE LOOK OUT FOR POTENTIAL PARTNERS IN THE SUPPLY OF PACKAGING AND HANDLING (RAW) MATERIALS

we have a constant and growing need for materials and supply of a multitude of services

Timber
Spruce | Birch | Poplar
Pine | Alder | Other soft woods

Wood logs
Spruce | Poplar
Pine | Other soft woods

Nails
Collated nails | Certified EPAL nails
Loose nails

Transport
Europe | SADC Region
Gulf Region

Packaging & Handling accessories
Steel hinges | Pallet protective corner
Pallet collars | Dividers

Machinery and Equipment
Sawmill equipment and spare parts
Heat treatment equipment
Handling machines

CURRENTLY WITH MANUFACTURING AND REPAIR CENTERS THROUGHOUT EMEA READY TO SERVE YOU

MEET PALLETBIZ

OUR TEAMS ACROSS EMEA ARE REPRESENTING A MULTICULTURAL ENVIRONMENT WHICH INSPIRES US EVERYDAY THROUGHOUT THE

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EPAL

UIC

ISPM-15
HEAT TREATMENT
LICENSED

ISO 14001
CERTIFIED

ISO 9001
CERTIFIED

** Not all PalletBiz entities hold all certifications.*
For an overview of which certification each company holds, please visit our website.

– WE LOOK FORWARD TO HEARING FROM YOU

YOUR LOCAL PARTNER

VISIT OUR WEBSITE AT WWW.PALLETBIZ.COM