



INFOSHEET CONSULTANCY

CONSULTATIVE approach to packaging & handling



PALLETBIZ HAS A UNIQUE GO-TO-MARKET MODEL WHICH WE LIKE TO CALL A CONSULTATIVE APPROACH TO GLOBAL SOURCING & SALES WITHIN THE AREA OF PACKAGING & HANDLING.

INDUSTRY CHALLENGE

Supply chain structure

There are now over four billion pallets in use across the globe and international shipping accounts for 90% of the world's trade, much of which requires palletization. Packaging and Handling solutions can be very complex and costly. Often, wrong processes and handling products are used, which leads to an inefficient and fragmented supply chain structure.

Besides the standard considerations for any business, the market industry driven regulations further impose logistical limitations of different nature.

At PalletBiz, we have dedicated resources to investigating and identifying the different factors that influence such a structure and are eager to help. Read more to find out about our key areas for improvement.

CONSULTATIVE APPROACH

Analysis – No-Cure-No-Pay

We investigate and analyse key areas of your packaging & handling business operations at a “no-cure-no-pay” basis.

We further look into:

- Your Handling Materials set up, by evaluating the suitability and potential optimization possibilities
- Your Materials Handling processes and equipment to identify improvement potential
- Your Industry and type of goods transported, because they play a big role in the transportation

OPTIMIZATION POTENTIAL

The hidden opportunity

Most companies spend on average 3% of their turnover on tertiary packaging & handling materials. PalletBiz can reduce these costs by a minimum of 4%, optimizing your Total Cost of Ownership through our Consultancy Services.

Below we use an example of a company with EUR 100 million turnover per annum:



THE PROCESS

Engaging PalletBiz, you will find below steps the standard process with a time perspective of no more than 3 months



Consulting Agreement which will allow us to investigate in detail your current set up.



After identifying your situation and the key aspects for considerations, we will schedule a site review.



On the basis of our findings, we will prepare Analysis Report including recommendations for improvements.



Implementation commences in accordance with Consulting Agreement options



Project conclusions and review

“PALLETBIZ IS WORKING PROFESSIONALLY AND HAS EXTENSIVE KNOWLEDGE WITHIN THE WOOD PACKAGING AREA. OUR COOPERATION WITH PALLETBIZ HAS RESULTED IN AN OPTIMIZATION OF CEMBRIT’S WOOD PACKAGING SOLUTIONS”

– **KARSTEN DE ROSCHE BEIERHOLM**
(GROUP DIRECTOR, SOURCING – CEMBRIT)

INTERESTED?

Contact us to help you find the right Packaging & Handling solutions for your business!



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ISPM-15
HEAT TREATMENT
LICENSED

ISO 14001
CERTIFIED

ISO 9001
CERTIFIED

** Not all PalletBiz entities hold all certifications.
For an overview of which certification each company holds, please visit our website.*

– WE LOOK FORWARD TO HEARING FROM YOU

YOUR LOCAL PARTNER