CUSTOM PACKAGING - ON-SITE REPAIR

PALLETBIZ
PREMIUM PARTNER IN PACKAGING & HANDLING

# PALLETBIZ SOUTH AFRICA:

# ON-SITE HANDLING, REPAIR AND CUSTOM PACKAGING ACROSS SADC

These are challenging times for Southern African manufacturers. Weakened domestic demand, volatile trade policy and rising costs are jeopardizing margins — and the pressure to do more with less has never been greater. Often the savings hide in the most overlooked part of the operation: tertiary packaging. What companies need now is not just a supplier, but a partner who deals with the headache and helps reduce **Total Cost of Ownership** on the packaging spend.

## PalletBiz South Africa: Your Premium Cross-Border Partner

That is the role PalletBiz has built for itself. A network operating since 1998 across Europe and the Middle East, PalletBiz turned its attention to South Africa, establishing local operations in 2017. Combining that network expertise with local best practice, the South African operation began producing standard and custom-made wooden pallets and boxes on home soil — and soon extended into handling services too, from packing and strapping to ExportPack™ crating and on-site repair.




Wooden pallets


Wooden crates


Pallet collars & accessories


Wooden boxes

The next chapter is growth — a wider local footprint and a broadening range, so customers can cover their whole packaging lifecycle through one partner. That expanding range, already partly in place, adds pallet collars and packaging accessories.

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| **2** ON-SITE OPERATION | **9** YEARS IN SOUTH AFRICA |
| **2** OFF-SITE OPERATIONS | **25** PROFESSIONALS |

## Handling, Repair and Circularity for high-demanding industries

PalletBiz is not only a manufacturer of pallets — we deliver a wider range of handling materials and related services, including pallet sorting, repair and inventory management, to enhance the lifecycle of your packaging assets.



Empty and damaged pallets can be collected, sorted and either reused, repaired or recycled before coming back into circulation: a closed loop that **cuts cost and reduces waste**. This model can run at a PalletBiz depot or at the customer's site for maximum transparency, flexibility and control.
It is especially valuable for high-volume sectors like packaging, cement, roof tiles and agriculture, where a constant and reliable flow of pallets is required.

### How it works?

**1 Supply**
New pallets are supplied into the pool — delivered to the customer or produced on-site for extra flexibility.

**2 Sort**
Every pallet return is sorted for reuse, repair or recycling.

**3 Repair**
Pallets are repaired and returned to the customer pool.

**4 Manage**
PalletBiz manages the supply chain, operations and admin, so customers can focus on their core business.




THE CEMENT INDUSTRY USE CASE

### What if pallet repair moved to your factory?

In recent years, PalletBiz has deployed multiple on-site operations in the cement industry. Fully managed and operated by PalletBiz inside the client's premises, handling everything from sourcing and infrastructure to workforce training. Ultimately, this on-site model cut replacement costs, operated faster than traditional off-site repairs, and caused zero disruption to daily logistics.

Interested in implementing this on your site? One visit can show you where the savings are.

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